

CURRICULUM VITAE

**Jun.-Prof. Dr.
Lilia Zhurakhovska
(Assistant Professor)**

February 12, 2019



RESEARCH INTERESTS

Behavioral &
Experimental Economics

Law & Economics

Psychology & Economics

Public Economics

CONTACT

University of Duisburg-Essen
Mercator School of Management
Chair of Economics (Behavioral Economics)
Lotharstraße 65
47057 Duisburg
Germany
lilia.zhurakhovska@uni-due.de
+49 203 379 2851
www.be.msm.uni-due.de

PERSONAL DETAILS

Date of birth: 7 September 1983

Place of birth: Kyiv, Ukraine

Citizenship: German and Ukrainian

POSITIONS IN RESEARCH

Since 2016 **Junior Professor (equivalent to Assistant Professor),**
University of Duisburg-Essen, Mercator School of Management, Chair of
Economics (Behavioral Economics), Duisburg, Germany

2014 – 2015 **Post-Doctoral Research Fellow,**
University of Erlangen-Nuremberg Chair for Economic Theory, Nuremberg,
Germany

2013 – 2014 **Junior Research Fellow,**
University of Erlangen-Nuremberg Chair for Economic Theory, Nuremberg,
Germany

Since 2013 **Guest Researcher,**
Max Planck Institute for Research on Collective Goods, Bonn, Germany

2010 – 2013 **Junior Research Fellow,**
Max Planck Institute for Research on Collective Goods, Bonn, Germany

2008 – 2009 **Student Research Assistant,**
Max Planck Institute for Research on Collective Goods, Bonn, Germany

ACADEMIC CAREER

2019 **Successful Interim Evaluation of Tenure-Track (equivalent to Habilitation)**
University of Duisburg-Essen, Mercator School of Management, Duisburg, Germany

2010 – 2014 **Ph.D. in Economics**
University of Cologne & IMPRS (The International Max Planck Research School on Adapting Behavior in a Fundamentally Uncertain World), Germany
Supervisor: Christoph Engel
Committee: Felix Bierbrauer, Bettina Rockenbach, and Dirk Sliwka

2012 – 2013 **Visiting Researcher**
University of California, San Diego
Hosting Professor: Uri Gneezy

2005 – 2009 **Diplom-Volkswirtin (equivalent to Master in Economics)**
University of Bonn, Germany
Supervisor: Armin Falk

2006 – 2007 **Exchange semester**
University of Växjö, Sweden

2004 – 2005 **Diploma Student economics**
University of Munich (LMU), Germany

PUBLICATION IN REFEREED JOURNALS

2017 [How Voice Shapes Reactions to Impartial Decision-Makers: An Experiment on Participation Procedures](#)
with Marco Kleine and Pascal Langenbach
in *Journal of Economic Behavior & Organization*, Vol. 143: pp. 241-253.

[You Are In Charge – Experimentally Testing the Motivating Power of Holding a Judicial Office](#)
with Christoph Engel
in *The Journal of Legal Studies*, Vol. 46(1): pp. 1-50.

2016 [When is the Risk of Cooperation Worth Taking? Motivating Forces in an Experimental Prisoner's Dilemma](#)
with Christoph Engel
in *Applied Economics Letters*, Vol. 23(16), pp. 1157-1161.

[Fairness and Persuasion. How Stakeholder Communication Affects Impartial Decision Making](#)
with Marco Kleine and Pascal Langenbach
in *Economics Letters*, Vol. 141, pp. 173-176.

2014 [Conditional Cooperation With Negative Externalities – An Experiment](#)
with Christoph Engel
in *Journal of Economic Behavior & Organization*, Vol. 108, pp. 252-260.

REVISE AND RE-SUBMIT IN REFEREED JOURNALS

- 2017 [Do Explicit Reasons Make Legal Intervention More Effective? An Experimental Study](#)
with Christoph Engel
in *American Law and Economics Review*

WORKING AND DISCUSSION PAPERS (SELECTION)

- 2017 [Do I Care if You Are Paid? A Field Experiment on Charitable Donations](#)
with Holger A. Rau and Anya Samek
- 2015 [Promoting Truthful Communication Through Ex-Post Disclosure](#)
with Adam Eric Greenberg and Paul Smeets
- 2014 [Strategic Trustworthiness via Non-Strategic Third-Party Reward – An Experiment](#)

ONGOING PROJECTS (SELECTION)

Catch Me If You Can – Rational Thinking and Crowding Out the Intrinsic Cost of Lying

with Martin T. Hibbeln and Markus Weinmann

Endogenous Leadership and (Dis)honest Behavior

with Kerstin Grosch, Stephan Mueller, and Holger A. Rau

Gender Differences in Leadership: The Impact on Work Motivation and Compliance

with Holger A. Rau

Group Identity in Gains and Losses

with Armenak Antinyan, Tigran Aydinyan, and Mofei Jia

Spreading of lying behavior in networks

with Kim L. Böhm and Sebastian J. Goerg

Unethical Information Revaluation

with Jeanne Hagenbach

PRESENTATIONS (SELECTION)

- Workshops and Conferences **ACCER** – Workshop on Cross-Cultural Experimental Economics Research, Germany; **ALEA** – Annual Meeting of the American Law and Economics Association, USA; **Taxation, Social Norms and Compliance**, Germany; **BEELAB** – Workshop on Behavioral and Experimental Economics, Italy; **CELS** – Conference on Empirical Legal Studies, USA; **ESA** – Economic Science Association, Germany, Israel, Luxemburg, USA; **IMEBE** – International Meeting on Experimental and Behavioral Economics, Spain; **Incentives and Behavior Change Conference**, Israel; **MaCCI** – Inaugural Mannheim Center for Competition and Innovation – Conference of the Leibnitz Science Campus,

Germany; **MBEES** – Maastricht Behavioral and Experimental Economics Symposium, Netherlands; **Tagung des Sozialwissenschaftlichen Ausschusses des Vereins für Socialpolitik**, Germany; **VfS-Jahrestagung** – Vereins für Socialpolitik, Austria, Germany; **Workshop Incentives and Behavior Change**, Netherlands, Italy; **WZB Workshop on Recent Advances in the Economics of Philanthropy**, Germany

Seminars **Chapman University**, USA; **Technical University Dortmund**, Germany; **The Berlin School of Economics and Law (BSEL)**, Germany; **University of Bonn**, Germany; **University of California, Santa Barbara (UCSB)**, USA; **University of California, San Diego (UCSD)**, USA; **University of Cologne**, Germany; **University of Göttingen**, Germany; **WHU – Otto Beisheim School of Management**, Germany

REFEREEING SERVICE

Journals **Econometrica**; **Economic Bulletin**; **German Economic Review**; **International Journal of Environmental Research and Public Health**; **Journal of Economic Behavior & Organization**; **Journal of Behavioral and Experimental Economics (formerly the Journal of Socio-Economics)**; **Journal of Economic Psychology**; **Journal of Public Economic Theory**; **Public Choice**; **The Leadership Quarterly**

Workshops / Conferences **Annual Conference RGS** (Ruhr Graduate School in Economics) **Doctoral Conference in Economics**; **INFER** (International Network for Economic Research); **International ACCER** (Association for Cross-Cultural Experimental Economic Research) **Workshop**; **NERD** (Nuremberg Experimental Research Days) **Workshop**; **Taxation, Social Norms and Compliance Conference**

Funding **DFG funding program** (Deutsche Forschungsgemeinschaft)

MEMBER OF SCIENTIFIC COMMITTEE AND/OR ORGANIZER

Annual Conference RGS (Ruhr Graduate School in Economics) **Doctoral Conference in Economics**; **INFER** (International Network for Economic Research); **International ACCER** (Association for Cross-Cultural Experimental Economic Research) **Workshop**

MEMBERSHIPS

AEA (American Economic Association); **ALEA** (American Law and Economics Association); **CESifo** (Center for Economic Studies, the ifo Institute and the

Munich Society for the Promotion of Economic Research); **EEA** (European Economic Association); **ESA** (Economic Science Association); **GfeW** (Gesellschaft für experimentelle Wirtschaftsforschung e.V.); **Sozialwissenschaftlichen Ausschusses des VfS** (Vereins für Socialpolitik); **VfS** (Vereins für Socialpolitik)

SCHOLARSHIPS

Ph.D. Scholarship

International Max Planck Research School on Adapting Behavior in a Fundamentally Uncertain World (Uncertainty School)

TEACHING (SELECTED)

- Since 2018 **Seminar “Behavioral Economics” for Master and PhD students**
University of Duisburg-Essen and [Ruhr Graduate School in Economics \(RGS Econ\)](#), Germany
- 2018 **Second assessor of one PhD thesis**
University of Duisburg-Essen, Germany
- Since 2017 **Lecture “Econometrics” for Master students**
University of Duisburg-Essen, Germany
- Supervision of two PhD theses**
University of Duisburg-Essen, Germany
- Since 2016 **Supervision of one Master’s theses**
University of Duisburg-Essen, Germany
- Seminar “Behavioral Economics – Experimental Design” for Master and PhD students**
University of Duisburg-Essen and [Ruhr Graduate School in Economics \(RGS Econ\)](#), Germany
- Seminar “Topics in Public Economics” for Master and PhD students**
University of Duisburg-Essen and [Ruhr Graduate School in Economics \(RGS Econ\)](#), Germany
- 2014 – 2015 **Exercise in “Micro Economics” for Bachelor students**
University of Erlangen-Nuremberg, Germany
- Exercise in “Topics in Micro Economics” for Bachelor students**
University of Erlangen-Nuremberg, Germany
- Supervision Bachelor’s theses**
University of Erlangen-Nuremberg, Germany
- 2013 **Seminar “Behavioral Economics Seminar” for Master and Bachelor students**
University of Erlangen-Nuremberg, Germany
- Lecture “Experimental Design Course” for Ph.D. students**
[Evidence-Based Economics Graduate School \(EBE\)](#), Germany

2011 **Supervision of one Bachelor's and one Master's theses**
University of Bonn, Germany

REFERENCES

Prof. Dr. Christoph Engel

Max Planck Institute (MPI) for Research on Collective Goods, Germany,
engel@coll.mpg.de

Prof. Dr. Uri Gneezy

University of California San Diego (UCSD), USA, ugneezy@ucsd.edu

Prof. Dr. Sebastian J. Goerg

The Technical University of Munich (TUM), Germany, s.goerg@tum.de

Prof. Dr. Nikos Nikiforakis

New York University in Abu Dhabi, UAE, nikos.nikiforakis@nyu.edu

SKILLS

Languages English (fluent); French (school level); German (like native); Russian (native);
Ukrainian (intermediate)

Programs Hroot; MS-Office; LaTeX; ORSEE; STATA; z-Tree