

CURRICULUM VITAE

Jun.-Prof. Dr. Lilia Zhurakhovska
(Assistant Professor)

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University of Duisburg-Essen
Mercator School of Management
Chair of Economics
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PERSONAL DETAILS

Date of birth: 7 September 1983
Place of birth: Kyiv, Ukraine
Citizenship: German and Ukrainian

POSITIONS IN RESEARCH

Since 2016 **Junior Professor (equivalent to Assistant Professor),**
University of Duisburg-Essen, Mercator School of Management, Chair of
Economics (Behavioral Economics), Duisburg, Germany

2014 – 2015 **Post-Doctoral Research Fellow,**
University of Erlangen-Nuremberg Chair for Economic Theory, Nuremberg,
Germany

2013 – 2014 **Junior Research Fellow,**
University of Erlangen-Nuremberg Chair for Economic Theory, Nuremberg,
Germany

Since 2013 **Guest Researcher,**
Max Planck Institute for Research on Collective Goods, Bonn, Germany

2010 – 2013 **Junior Research Fellow,**
Max Planck Institute for Research on Collective Goods, Bonn, Germany

2008 – 2009 **Student Research Assistant,**
Max Planck Institute for Research on Collective Goods, Bonn, Germany

ACADEMIC CAREER

- 2010 – 2014 **Ph.D. in Economics**
University of Cologne & IMPRS (The International Max Planck Research School on Adapting Behavior in a Fundamentally Uncertain World), Germany
Supervisor: Christoph Engel
Committee: Felix Bierbrauer, Bettina Rockenbach, and Dirk Sliwka
- 2012 – 2013 **Visiting Researcher**
University of California, San Diego
- 2005 – 2009 **Diplom-Volkswirtin (equivalent to Master in Economics)**
University of Bonn, Germany
Supervisor: Armin Falk
- 2006 – 2007 **Exchange semester**
University of Växjö, Sweden
- 2004 – 2005 **Diploma Student economics**
University of Munich (LMU), Germany

RESEARCH INTERESTS

Behavioral & Experimental Economics
Law & Economics
Psychology & Economics
Public Economics

REFEREEING SERVICE

DFG funding programme (Deutsche Forschungsgemeinschaft);
Econometrica; **German Economic Review**; **International Journal of Environmental Research and Public Health**; **Journal of Economic Behavior & Organization**; **Journal of Behavioral and Experimental Economics (formerly the Journal of Socio-Economics)**; **Journal of Economic Psychology**; **Max Planck Institute** for Research on Collective Goods Preprint Series; **NERD** (Nuremberg Experimental Research Days) Workshop; **RGS** (Ruhr Graduate School in Economics) **Doctoral Conference in Economics**; **Taxation, Social Norms and Compliance Conference**

SCHOLARSHIP

[Ph.D. Scholarship](#)

International Max Planck Research School on Adapting Behavior in a Fundamentally Uncertain World (Uncertainty School)

PUBLICATION IN REFEREED JOURNALS

- 2017 [How Voice Shapes Reactions to Impartial Decision-Makers: An Experiment on Participation Procedures](#)
with Marco Kleine and Pascal Langenbach
in *Journal of Economic Behavior & Organization*, in press
- [You Are In Charge – Experimentally Testing the Motivating Power of Holding a Judicial Office](#)
with Christoph Engel
in *The Journal of Legal Studies*, Vol. 46(1): pp. 1-50.

2016 [When is the Risk of Cooperation Worth Taking? Motivating Forces in an Experimental Prisoner's Dilemma](#)
with Christoph Engel
in *Applied Economics Letters*, Vol. 23(16), pp. 1157-1161.

[Fairness and Persuasion. How Stakeholder Communication Affects Impartial Decision Making](#)
with Marco Kleine and Pascal Langenbach
in *Economics Letters*, Vol. 141, pp. 173-176.

2014 [Conditional Cooperation With Negative Externalities – An Experiment](#)
with Christoph Engel
in *Journal of Economic Behavior & Organization*, Vol. 108, pp. 252-260.

REVISE AND RESUBMIT IN REFEREED JOURNALS

2017 [Do Explicit Reasons Make Legal Intervention More Effective? An Experimental Study](#)
with Christoph Engel
in *American Law and Economics Review*

WORKING AND DISCUSSION PAPERS (SELECTION)

2017 [Do I Care if You Are Paid? A Field Experiment on Charitable Donations](#)
with Uri Gneezy, Holger A. Rau, and Anya Samek

2015 [Promoting Truthful Communication Through Ex-Post Disclosure](#)
with Adam Eric Greenberg and Paul Smeets

2014 [Strategic Trustworthiness via Non-Strategic Third-Party Reward – An Experiment](#)

SELECTED PRESENTATIONS

Workshops and Conferences **ACCER** – Workshop on Cross-Cultural Experimental Economics Research, Germany; **ALEA** – Annual Meeting of the American Law and Economics Association, USA; **Taxation, Social Norms and Compliance**, Germany; **BEELAB** – Workshop on Behavioral and Experimental Economics, Italy; **CELS** – Conference on Empirical Legal Studies, USA ; **ESA** – Economic Science Association (Chicago; Cologne; Jerusalem; Luxemburg; New York; Santa Cruz; Tucson), Germany, Luxemburg, USA; **IMEBE** – International Meeting on Experimental and Behavioral Economics, Spain; **Incentives and Behavior Change Conference** – Tel Aviv, Israel; **MaCCI** – Inaugural Mannheim Center for Competition and Innovation – Conference of the Leibnitz Science Campus, Germany; **MBEES** – Maastricht Behavioral and Experimental Economics Symposium, Netherlands; **Tagung des Sozialwissenschaftlichen Ausschusses des Vereins für Socialpolitik**, Göttingen, Germany; **VfS-Jahrestagung** – Vereins für Socialpolitik, Germany; **Workshop Incentives and Behavior Change** (Amsterdam, Netherlands; Modica, Italy); **WZB Workshop on Recent Advances in the Economics of Philanthropy**, Berlin, Germany

Seminars **University of Bonn**, Germany; **Chapman University**, USA; University of California, Santa Barbara (**UCSB**), USA; University of California, San Diego (**UCSD**), USA; **University of Cologne**, Germany; **University of Göttingen**, Germany; **Technical University Dortmund**, Germany; **The Berlin School of Economics and Law (BSEL)**, Germany

(Co-)ORGANIZER OF WORKSHOPS AND CONFERENCES

ACCER – Workshop on Cross-Cultural Experimental Economics Research, Duisburg, Germany; **Taxation, Social Norms and Compliance Conference**, Nuremberg, Germany

TEACHING (SELECTED)

Since 2017 **Lecture “Econometrics”** for Master students
University of Duisburg-Essen, Germany

Since 2016 **Seminar “Behavioral Economics - Experimental Design”** for Master and PhD students
University of Duisburg-Essen and [Ruhr Graduate School in Economics \(RGS Econ\)](#), Germany

Seminar “Topics in Public Economics” for Master and PhD students
University of Duisburg-Essen and [Ruhr Graduate School in Economics \(RGS Econ\)](#), Germany

2014 – 2015 **Exercise in “Topics in Micro Economics”** for Bachelor students,
University of Erlangen-Nuremberg, Germany

Exercise in “Micro Economics” for Bachelor students,
University of Erlangen-Nuremberg, Germany

Supervision Bachelor’s theses in economics,
University of Erlangen-Nuremberg, Germany

2013 **“Behavioral Economics Seminar”** for Master and Bachelor students,
University of Erlangen-Nuremberg, Germany

“Experimental Design Course” for Ph.D. students,
[Evidence-Based Economics Graduate School \(EBE\)](#), Germany

2011 **Supervision of one Bachelor’s and one Master’s theses in economics**,
University of Bonn, Germany

REFERENCES

Prof. Dr. Christoph Engel, MPI for Research on Collective Goods, Germany
engel@coll.mpg.de

Prof. Dr. Uri Gneezy, University of California San Diego, USA
ugneezy@ucsd.edu

Prof. Dr. Nikos Nikiforakis, New York University in Abu Dhabi, UAE
nikos.nikiforakis@nyu.edu

SKILLS

Languages German (native), Russian (native), Ukrainian (fluent) English (fluent), French (school level)

Programs z-Tree, STATA, ORSEE, MS-Office, LaTeX